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20 Companies for Hospitals and Surgery Centers to Know

Written by Staff | [January 12, 2010](#)



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VMG Health — VMG Health provides valuation and financial advising services to the healthcare sector. The company's core practice areas include business valuation, professional services valuation, transaction advisory services and joint-venture relationship development. Founded by Greg Koonsman in 1995, VMG Health advises a variety of healthcare clients and provides solutions to financial, operational and legal issues. www.vmghealth.com/gregk@vmghealth.com / osullivan@vmghealth.com / (214) 369-4888.

Ambulatory Surgical Centers of America — ASCOA provides development and management services to ASCs. ASCOA offers experience in real estate, financing, staffing, training, equipping, licensure, accreditation and compliance. ASCOA currently owns and manages 32 surgical centers and encourages majority ownership for its physician partners. www.ascoa.com/blambert@ascoa.com / (866) 982-7262.

Somnia Anesthesia Services — Founded in 1996, Somnia Anesthesia Services is one of the most experienced physician-owned and operated anesthesia management company servicing healthcare facilities nationwide. Somnia Anesthesia Services specializes in building and comprehensively managing anesthesia teams that deliver high quality patient care. Somnia offers expertise in all areas of anesthesia including leadership, recruiting, revenue cycle management, payor contracting and quality assurance. www.somniainc.com/lherrera@somniainc.com / (877) 476-6642 Ext. 3538.

Practice Partners in Healthcare — Practice Partners develops and manages ASCs, diagnostic centers and rehabilitation facilities within the United States. The company holds minority ownership in the centers it works with and offers a variety of services including: feasibility studies, site selection, project scheduling, architectural selection and consultation, construction management and accreditation support. www.practicepartners.org/ltaylor@practicepartners.org / (205) 824-6250.

Blue Chip Surgical Center Partners — Blue Chip Surgical Partners develops and manages physician-led surgical centers across the United States. The company, led by Jeff Leland, provides a full range of business development services including: strategic planning and start-up consulting, organizational structure and financial modeling, and

ongoing management services. The company has worked with a number of centers and has expertise in the development and management of spine ASCs. www.bluechipsurgical.com/ jleland@bluechipsurgical.com / (513) 561-8900.

Surgical Notes — Surgical Notes is a national provider of medical transcription, coding and other related value-added information technology services for the ASC market. The company, led by Jeff Blankinship, provides transcription, coding and practice management solutions to more than 420 surgery centers and 6,300 physicians. www.surgicalnotes.com/ jeff@surgicalnotes.com / (214) 821-3850.

Serbin Surgery Center Billing — SCB provides coding, billing and collection services to ASCs. SCB assists surgery centers in accounts payable and financial services; managed care contract negotiation and consulting; and insurance verification. SCB employs certified and experienced coding, billing and collection personnel with ASC backgrounds. www.ascbilling.com/ cas@surgecon.com / (866) 889-7722.

Surgical Care Affiliates — Surgical Care Affiliates is one of the largest providers of specialty surgical services, operating more than 130 ASCs and surgical hospitals across the country with more than 2,000 physician partners. The company provides various management services, including accounting and accounts payable services, facility operations, human resources, legal services, design and construction, information technology support, managed care contracting and equipment planning. www.scasurgery.com/ joseph.clark@scasurgery.com / (800) 768-0094.

Meridian Surgical Partners — Meridian Surgical Partners specializes in the acquisition, development and management of multi-specialty ambulatory surgery centers and surgical facilities. Meridian's services focus on improving the performance, efficiency, achievement and knowledge of ASCs and other surgery facilities. www.meridiansurgicalpartners.com/ bbacon@meridiansurg.com / khancock@meridiansurg.com / (615) 301-8142.

Anesthesia HealthCare Partners — AHP is a leading provider of anesthesia services and management for ASCs and hospitals around the country. The team at AHP is highly professional and provides service packages specific to ASCs. The company's partners enjoy an "anesthesia-team" model where dedicated anesthesiologists and certified registered nurse anesthetists provide coverage for their operating rooms, endoscopy suites, OB suites and other specialty procedure rooms. www.ahphealthcare.com/ timothy@ahphealthcare.com / (800) 945-6133.

Access MediQuip — Access MediQuip is one of the largest providers of outsourced implantable device management solutions. The company is a leader in handling medical device payment and related issues for ASCs. www.accessmediquip.com/ bcramer@accessmediquip.com / (877) 985-4850.

ProVation Medical — ProVation Medical is a leading information services company for ASCs, providing electronic documentation and document imaging services. ProVation software is used by more than 6,000 clinicians at over 500 locations. www.provationmedical.com/ sean.benson@provationmedical.com / (612) 313-1500.

HealthCare Appraisers — HealthCare Appraisers provides valuation and consulting services exclusively to the healthcare community. Their leaders are well-versed in the Stark Act and related legislative issues relevant to ASCs. The company's services include FMV opinions for compensation and service arrangements, business valuation, consulting and advisory services and litigation support. www.healthcareappraisers.com/ tmello@healthcareappraisers.com / (561) 330-3488.

ASD Management — ASD Management, formerly Woodrum/ASD, is an operator, manager and developer of ASC centers. It assists in all phases of ambulatory care development and offers services in strategic management, operational analysis, predevelopment and development. The company is led by Robert Zasa and Joseph Zasa and is increasingly focused on ASC turnarounds. www.asdmanagement.com/ joezasa@asdmanagement.com / (626) 403-9555.

Healthcare Facilities Accreditation Program — HFAP is one of only three national voluntary accreditation programs authorized by CMS to survey hospitals for compliance with the Medicare Conditions of Participation and Coverage. HFAP has been accrediting healthcare facilities across the country for more than 60 years and for more than 40 years under Medicare. It offers several accreditation programs for a variety of facilities including acute-care hospitals, critical-access hospitals, ASCs, clinical laboratories, behavioral and mental health centers and primary stroke centers. www.hfap.org/ mshaver@hfap.org / (312) 202-8258.

HealthMark Partners — HealthMark Partners owns and operates single- and multi-specialty ASCs throughout the United States and specializes in turnaround and de novo joint-venture projects with physicians or with physicians and hospitals. The company is led by a management team that is experienced in facility development, acquisitions and syndication as well as payor, personnel, vendors and financial management. www.healthmarkpartners.com/ kspitler@healthmarkpartners.com / (800) 250-2432.

Surgical Management Professionals — SMP specializes in the management and development of ASCs and surgical specialty hospitals. SMP is led by R. Blake Curd, MD, chairman and interim CEO, who is also a board member of Physician Hospitals of America as well as a state legislator in South Dakota. The company provides comprehensive management and development services to more than 10 ASCs throughout the Midwest and Canada and has recently been involved in a number of hospital joint-venture ASCs in CON states. www.surgicalmanprof.com/ flickema@smpsd.org / (605) 335-4207.

Spine Search — SpineSearch provides recruitment and educational services for spine professionals. The boutique recruitment firm specializes in high-quality search services specifically for the spine industry. The founder, Nicola Hawkinson, MA, NP, brings nearly a decade of experience in the industry to help meet the specific needs of the growing spine industry. www.spine-search.com/ nicola@spine-search.com / (800) 733-1109.

Principle Valuation — Principle Valuation is a growing, healthcare-focused valuation firm with experienced leadership and is considered a leader in hospital valuation. Principle Valuation provides a variety of appraisal and valuation services for hospitals and ASCs including real estate appraisal, equipment appraisal, real estate tax analysis, business enterprise appraisal and other advisory services. www.principlevaluation.com/ (312) 422-1010.

Amerinet — Amerinet is a group purchasing organization offering clients access to its competitive portfolio of product and service contracts. Amerinet's portfolio includes medical, surgical, pharmaceutical, office and environmental products as well as information technology solutions, capital equipment and construction vendors. www.amerinet-gpo.com/ evan.danis@amerinet-gpo.com / (800) 388-2638.